

BAAN Powertrain's **7 EASY TIPS FOR SELLING REMAN POWERTRAIN UNITS**

So you want to add the power of Canada's best remanufactured powertrain units to your business? With access to an inventory of 20,000+ reman or new powertrain units, and amazing employees ready to assist you with quick and accurate ordering, BAAN makes the ordering process easy! Check out these 7 easy tips for selling a reman or new powertrain unit to your customer!

1. REMANUFACTURED, NOT REBUILT

Let your customer know the difference between a typical rebuilt transmission, engine, transfer case, differential, turbo etc. and a BAAN Reman. Whereas a local rebuilder will usually just replace what's broken, our units have all necessary wearing components replaced, hard parts are inspected and machined, and factory design flaws are re-engineered and corrected!

2. DYNO TESTED

Educate your customer that our transmissions are run on state-of-the-art dynamometers for 30 minutes (most competitors run them about 5X less than that) under tests that guarantee proper shift quality and operation.

3. QUICK WHEN YOU NEED IT

With BAAN's massive inventory of over 20,000+ powertrain units and 4 distribution centres, we deliver within 24-96 hours across Canada over 97% of the time. Letting you schedule and complete your customer's job faster than the competition.

4. GUARANTEED FIT

Assure your customer that they'll receive accurate product every time, on time.
We'll always verify the product matches your VIN and application exactly.

5. INDUSTRY LEADING WARRANTY

Close the sale with the knowledge that every unit sold comes equipped with industry leading warranty. BAAN includes a parts and labor warranty covering **3YR 160,000KM** on nearly everything we sell! This includes \$50/hr labor coverage and a replacement unit without hassle (on applicable products).

6. TECHNICAL ADVICE

Communicate that our friendly experts on the phone can help you and your team with anything you might need! No question is too much for us, and we're always happy to help!

7. A MASSIVE INVENTORY

Inform your customer that BAAN Powertrain is Canada's largest powertrain distributor for a reason – warehousing over **20,000 units** in locations across Canada, including:

Transmissions	Transfer Cases
Engines	Differentials
Turbochargers	Drive Shafts

This means you'll always have an option for your customer to get back on the road, be it an **OEM or aftermarket reman, new, or even HD options** for commercial and performance oriented vehicles.

BAAN Powertrain is ready to help you with all your powertrain needs.
Simply call us at **1-877-633-2780**, send us an email at sales@baanpowertrain.com,
or sign up for our technical bulletins and product announcement E-news at
www.baanpowertrain.com